

# Introduction to Mechanism Design

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# Outline

- 1 Clarke Tax Revisited
- 2 Implementation in Bayes-Nash Equilibrium
- 3 Review: Impossibility and Possibility Results
- 4 Other Mechanisms

## Example: Building a Pool

- Cost of building the pool is \$300
- If together all agents value the pool more than \$300 then it will be built
- Clarke Mechanism
  - Each agent announces  $v_i$  and if  $\sum_i v_i \geq 300$  then it is built
  - Payments  $t_i = \sum_{j \neq i} v_j(x^{-i}, v_j) - \sum_{j \neq i} v_j(x^*, v_j)$

Assume  $v_1 = 50$ ,  $v_2 = 50$ ,  $v_3 = 250$ . Clearly, the pool should be built.

Transfers:  $t_1 = (250 + 50) - (250 + 50) = 0 = t_2$  and  
 $t_3 = (0) - (100) = -100$ .

# Pros

- Social welfare maximizing outcome
- Truth-telling is a dominant strategy
- Feasible in that it does not need a benefactor ( $\sum_i t_i \leq 0$ )

## Cons

- Budget balance not maintained (in pool example, generally  $\sum_i t_i < 0$ )
  - Have to burn the excess money that is collected

### Theorem

*Let the agents have quasilinear preferences  $v_i(x, \theta_i) - t_i$  where  $v_i(x, \theta_i)$  are arbitrary functions. No social choice function that is (ex post) welfare maximizing (taking into account money burning as a loss) is implementable in dominant strategies. [Laffont&Green 79]*

- Vulnerable to collusion (even with coalitions of just 2 agents).

# Bayes-Nash Implementation

- Goal is to design mechanisms so that in **Bayes-Nash** equilibrium  $s^*$ , the outcome is  $f(\theta)$ .
- Weaker requirement than dominant-strategy implementation
  - An agent's best response strategy may depend on others' strategies
    - Agents may benefit from counterspeculating
- Can accomplish more under with Bayes-Nash implementation than dominant strategy implementation
  - Budget balance and efficiency under quasi-linear preferences

## Expected Externality Mechanism

d'Aspremont&Gerard-Varet 79, Arrow 79

- Similar to Groves mechanism but the transfers are computed based on agent's revelation  $v_i$ , *averaging over possible true types of the others*  $v_{-i}^*$
- Outcome:  $x(v_1, \dots, v_n) = \arg \max_x \sum_i v_i(x)$
- **Others' expected welfare when agent  $i$  announces  $v_i$**

$$\xi(v_i) = \int_{v_{-i}} p(v_{-i}) \sum_{j \neq i} v_j(x(v_i, v_{-i}))$$

This measures the change in expected externality as agent  $i$  changes its revelation

## d'AGVA Mechanism

### Theorem

*Assume that agents have quasi-linear preferences and statistically independent valuation functions  $v_i$ . Then the efficient SCF  $f$  can be implemented in Bayes-Nash equilibrium if*

$$t_i(v_i) = \xi(v_i) + h_i(v_{-i})$$

*for arbitrary function  $h_i(v_{-i})$ .*

Unlike in dominant-strategy implementation budget balance is achievable

- Set  $h_i(v_{-i}) = -\frac{1}{n-1} \sum_{j \neq i} \xi(v_j)$

d'AGVA does not satisfy participation constraints

- An agent might get higher expected utility by not participating



## Participation Constraints

We can not force agents to participate in the mechanism. Let  $\hat{u}_i(\theta_i)$  denote the (expected) utility to agent  $i$  with type  $\theta_i$  of its outside option.

- **ex ante individual-rationality**: agents choose to participate before they know their own type

$$E_{\theta \in \Theta} [u_i(f(\theta), \theta_i)] \geq E_{\theta_i \in \Theta_i} \hat{u}_i(\theta_i)$$

- **interim individual-rationality**: agents can withdraw once they know their own type

$$E_{\theta_{-i} \in \Theta_{-i}} [u_i(f(\theta_i, \theta_{-i}), \theta_i)] \geq \hat{u}_i(\theta_i)$$

- **ex-post individual-rationality**: agents can withdraw from the mechanism at the end

$$u_i(f(\theta), \theta_i) \geq \hat{u}_i(\theta_i)$$

# Summary

## Impossibility and Possibility Results

- **Gibbard-Satterthwaite**

- Impossible to get non-dictatorial mechanisms if using dominant-strategy implementation and general preferences

- **Groves**

- Possible to get dominant strategy implementation with quasi-linear utilities (Efficient)

- **Clarke (or VCG)**

- Possible to get dominant strategy implementation with quasi-linear utilities (Efficient and interim IR)

- **d'AGVA**

- Possible to get Bayes-Nash implementation with quasi-linear utilities (Efficient, budget-balanced, ex ante IR)

# Other Mechanisms

- We know what to do with
  - Voting
  - Auctions
  - Public Projects
- Are there any other “markets” that are interesting?

## Bilateral Trade

- 2 agents, one buyer and one seller, each with quasi-linear utilities
- Each agent knows its own value, but not the other's
- Probability distributions are common knowledge

We want a mechanism that is

- ex post budget balanced
- ex post efficient: exchange occurs if  $v_b \geq v_s$
- (interim) IR: agents have higher expected utility from participating than by not participating

# Myerson-Satterthwaite Theorem

## Theorem

*In the bilateral trading problem no mechanism can implement an ex post budget-balanced, ex post efficient, and interim IR social choice function (even in Bayes-Nash equilibrium).*

## Proof

- Seller's valuation is  $s_L$  w.p.  $\alpha$  and  $s_H$  w.p.  $(1 - \alpha)$
- Buyer's valuation is  $b_L$  w.p.  $\beta$  and  $b_H$  w.p.  $(1 - \beta)$
- Say  $b_H > s_H > b_L > s_L$
- By the Revelation Principle we need only focus on truthful direct revelation mechanisms
- Let  $p(b, s)$  be the probability that trade occurs given revelations  $b$  and  $s$ 
  - Ex post efficiency requires:  $p(b, s) = 0$  if  $b = b_L$  and  $s = s_H$ , otherwise  $p(b, s) = 1$
  - Thus  $E[p|b = b_H] = 1$  and  $E[p|b = b_L] = \alpha$
  - $E[p|s = s_H] = 1 - \beta$  and  $E[p|s = s_L] = 1$

## Proof continued

- Let  $m(b, s)$  be the expected price buyer pays to the seller given revelations  $b$  and  $s$ 
  - Since buyer pays what seller gets paid, this maintains budget balance ex post
    - $E[m|b] = (1 - \alpha)m(b, s_H) + \alpha m(b, s_L)$
    - $E[m|s] = (1 - \beta)m(b_H, s) + \beta m(b_L, s)$
- Individual rationality (IR) requires
  - $bE[p|b] - E[m|b] \geq 0$  for  $b = b_L, b_H$
  - $E[m|s] - sE[p|s] \geq 0$  for  $s = s_L, s_H$
- Bayes-Nash incentive compatibility (IC) requires
  - $bE[p|b] - E[m|b] \geq bE[p|b'] - E[m|b']$  for all  $b, b'$
  - $E[m|s] - sE[p|s] \geq E[m|s'] - sE[p|s']$  for all  $s, s'$

## Proof Continued

Suppose  $\alpha = \beta = 1/2$ ,  $s_L = 0$ ,  $s_H = y$ ,  $b_L = x$ ,  $b_H = x + y$   
 where  $0 < 3x < y$

- $IR(b_L)$ :  $1/2x = [1/2m(b_L, s_H) + 1/2m(b_L, s_L)] \geq 0$
- $IR(s_H)$ :  $[1/2m(b_H, s_H) + 1/2m(b_L, s_H)] - 1/2y \geq 0$
- Summing gives  $m(b_H, s_H) - m(b_L, s_L) \geq y - x$
- $IC(s_L)$ :  $[1/2m(b_H, s_L) + 1/2m(b_L, s_L)] \geq [1/2m(b_H, s_L) + 1/2m(b_L, s_L)]$ 
  - i.e.  $m(b_H, s_L) - m(b_L, s_H) \geq m(b_H, s_H) - m(b_L, s_L)$
- $IC(b_H)$ :  $(x + y) - [1/2m(b_H, s_H) + 1/2m(b_H, s_L)] \geq 1/2(x + y) - [1/2m(b_L, s_H) + 1/2m(b_L, s_L)]$ 
  - i.e.  $x + y \geq m(b_H, s_H) - m(b_L, s_L) + m(b_H, s_L) - m(b_L, s_H)$
- So  $x + y \geq 2[m(b_H, s_H) - m(b_L, s_L)] \geq 2(y - x)$  which implies  $3x \geq y$ . Contradiction.



## Market Design Matters

- Myerson-Satterthwaite shows that under reasonable assumptions, the market will **NOT** take care of efficient allocation
- **Market design does matter**
  - By introducing a disinterested 3rd party (auctineer) we could get an efficient allocation